

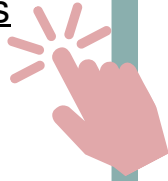
GETTING STARTED CHECKLIST

S P O N S O R ' S L A U N C H P L A N

About Our Community

Our Core Values

- Value Relationships
- Show Up
- Stay Connected
- Stay the Course



Our Coaching System

- Picture the Possibilities
- Follow the Path
- Step through the Process
- Make a Personal Plan



1) Sign Up New Partner ([Sponsor Launch Video](#))

- Information needed to sign up and connect for next steps:**
 - Name, SS#, birthdate (mm/dd/yyyy), email (one they check regularly), address, phone
 - Exchange contact information (Discuss Best time & way to connect, FB profile)
- Sponsor Logs into [JuicePlus.com](#) or [JuicePlusVirtualOffice.com](#) to submit application**
 - Important to double check email is entered correctly or they won't get welcome email
- Next Steps:**
 - Ask Partner to watch for welcome email with FIN#, username & password.
 - Ask Partner to call/text sponsor when they get the email which will come shortly
- Discuss best way and set up a time to complete Step 2 to Set Up Virtual Office**
 - We recommend Zoom to orient New Partner to their Virtual Office & Personal Website
- Ask if you can share with them some basic tools to build belief in our products and business.**
 - If they say yes, share "[New Partner Video Resources](#)" with video links to click and watch
 - If they have time, ask them to pick a video to watch before you talk next

2) Set Up New Partner's Virtual Office ([JPVO Set Up Video](#))

→ Go to [JuicePlus.com](#), enter username/password received in welcome email

- Accept the terms and agreement to make them an official Partner
- Set up virtual banking
- Set up website
- Set up [Voxer.com](#), then download Voxer app to phone, test it out. Don't add to groups, yet.
- If ready to order, determine best time to place 1st order ([JP+ Order](#), [HSF Order](#), [TG Order](#))
- Schedule a 3-Way Start Up Meeting to complete Step 3: ([3-Way Handout](#), [Zoom](#), [Vox/Zoom Etiquette](#))
- Invite with excitement: "I can't wait for you to meet _____. I know she/he will love to meet you too"

Additional Resources: [Partner+ Worksheet & Video](#), [Price-Earnings Guide](#), [JP Order Form](#), [TG Order Form](#), [Voxer Video](#)

TEAMING UP FOR SUCCESS

EDIFY, ENCOURAGE, EDUCATE, EQUIP

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3) Start Up With Your Success Team (Welcome Video)

→ Schedule 3 Way Start Up Meeting led by Up line Team Leader. (see 3 Way Call Checklist)

VALUE YOUR RELATIONSHIP: GET CONNECTED

Get to know them by discovering what's important to them and sharing what's important to you. This may be the most important thing we do... Connecting with each others hopes and dreams.

PICTURE THE POSSIBILITIES: START WITH WHY / Cast Vision & Explore Dreams

- Cast Vision with your Story: Why you love this business, Why you're excited about your future.
- Discuss their JP/VF Why. This optional Why Video is a great conversation starter, (5 min)

If you view video: Ask your New Partner what stood out most to them, pause to listen.
Ask if they have any expectations about their health and business.

FOLLOW THE PATH: NEXT SHOW HOW to Get Started with our Compensation Plan

- Share how simple it is to get started and complete the 1st few steps in our Compensation Plan.
- Share our JPQuickStart.com Website, Cast Vision with the Partner+ Worksheet and P+ Video
- Share requirements on top and examples at bottom. Show products, points, and sales profit.

STEP THROUGH THE PROCESS: CONTINUE WITH WHAT we do. Inviting Video (5 min)

Continue with practical conversation about what we do and what we say with our 1st few people

- Talk about who to connect with first, fill out the worksheet & show the point calculator.
- Talk about how to connect and what to say to the people you've listed on the worksheet.
- Share upcoming events, Discuss Invitation Verbiage (Example Verbiage, Effective Inviting)

MAKE A PERSONAL PLAN: CLEAR NEXT STEPS / Schedule Events

- Make a plan, include events and times to connect with the people on your Partner+ Worksheet.
- Coordinate your schedules, discuss connection calls to meet people on list & model our system
- Your plan should provide clear direction, emotional impact & produce financial results

→ Schedule another 3-Way Call after P+: (QSC Worksheet, QSC Video, QSC Example: \$1,000/30days)